

**FAMILY OF LAKE NONA IMPROVEMENT DISTRICTS -  
GREENEWAY IMPROVEMENT DISTRICT, BOGGY CREEK IMPROVEMENT DISTRICT, MYRTLE  
CREEK IMPROVEMENT DISTRICT & MIDTOWN IMPROVEMENT DISTRICT**

**MEETING MINUTES  
PUBLIC MEETING TO OPEN RFP RESPONSES FOR LANDSCAPING AND IRRIGATION  
MAINTENANCE SERVICES**

**FIRST ORDER OF BUSINESS**

**Call to Order**

The Landscaping and Irrigation Maintenance Services Bid Opening Meeting for the Family of Lake Nona Improvement Districts – Greenway ID, Boggy Creek ID, Myrtle Creek ID, and Midtown ID was called to order on May 20, 2025, at 10:15 a.m. at 3501 Quadrangle Blvd., Suite 197, Orlando, FL 32817. Those in attendance are outlined below:

Jennifer Walden	PFM
Blake Firth	PFM
DJ Batten	Berman (via phone)
Scott Silverstein	Landscape Workshop
Susan Chapman	Juniper
Chris Marquess	United Land Services
Kyle Nursey	Yellowstone
Dain Charbonneau	Cepira Landscape

**SECOND ORDER OF BUSINESS**

**Bid Opening**

Ms. Walden stated that eight sealed bids had been received in response to the published request for proposals. Ms. Walden opened each of the sealed bids and read the proposer's name, the date each bid was received, and the bid amounts for each section onto the record. Ms. Walden read the following:

<i>Name of Proposer</i>	Juniper	Helping Hand	Cepira Landscape	Yellowstone	Landscape Workshop	United Land Services	Duval Landscape	Prince and Sons
<b>Date of Submission</b>	May 19, 2025, at 2:00 PM	May 19, 2025, at 3:28 PM	May 19, 2025, at 2:58 PM	May 20, 2025, at 9:12 AM	May 20, 2025, at 8:50 AM	May 20, 2025, at 8:15 AM	May 20, 2025, at 9:44 AM	May 20, 2025, at 9:46 AM
<i>Name of Proposer</i>	Juniper	Helping Hand	Cepira Landscape	Yellowstone	Landscape Workshop	United Land Services	Duval Landscape	Prince and Sons
<b>Greenway ID</b>								
<b>Section #1 Bid</b>								
Term 1 – FY 25-26	\$66,763.00	\$131,000.00	\$92,229.00	\$118,392.00	\$124,728.00	\$45,236.83		\$45,264.00
Term 2 – FY 26-27	\$68,766.00	\$131,000.00	\$94,596.00	\$118,392.00	\$124,728.00	\$46,593.93		\$45,264.00
Term 3 – FY 27-28	\$70,830.00	\$131,000.00	\$94,596.00	\$118,392.00	\$130,968.00	\$47,991.75		\$45,264.00
<b>Section #2 Bid</b>								
Term 1 – FY 25-26	\$73,416.00	\$134,000.00	\$94,824.00	\$98,220.00	\$120,432.00	\$70,884.50		\$46,860.00
Term 2 – FY 26-27	\$75,618.00	\$134,000.00	\$96,759.00	\$98,220.00	\$120,432.00	\$73,011.04		\$46,860.00
Term 3 – FY 27-28	\$77,887.00	\$134,000.00	\$96,759.00	\$98,220.00	\$126,456.00	\$75,201.37		\$46,860.00
<b>Section #3 Bid</b>								
Term 1 – FY 25-26	\$71,142.00	\$90,000.00	\$46,761.00	\$84,720.00	\$88,668.00	\$52,282.65		\$46,860.00

Term 2 – FY 26-27	\$73,276.00	\$90,000.00	\$48,273.00	\$84,720.00	\$88,668.00	\$53,851.13		\$46,860.00
Term 3 – FY 27-28	\$75,475.00	\$90,000.00	\$48,273.00	\$84,720.00	\$93,168.00	\$55,466.66		\$46,860.00
<b>Combined Bid</b>								
Term 1 – FY 25-26	\$211,321.00	\$355,000.00	\$233,814.00	\$301,332.00	\$333,828.00	\$168,403.98		\$138,192.00
Term 2 – FY 26-27	\$217,662.00	\$355,000.00	\$239,628.00	\$301,332.00	\$333,828.00	\$173,456.10		\$138,192.00
Term 3 – FY 27-28	\$224,203.00	\$355,000.00	\$239,628.00	\$301,332.00	\$350,520.00	\$178,659.78		\$138,192.00
<i>Name of Proposer</i>	<b>Juniper</b>	<b>Helping Hand</b>	<b>Cepra Landscape</b>	<b>Yellowstone</b>	<b>Landscape Workshop</b>	<b>United Land Services</b>	<b>Duval Landscape</b>	<b>Prince and Sons</b>
<b>Myrtle Creek ID</b>								
<b>Section #1 Bid</b>								
Term 1 – FY 25-26	\$326,209.00	\$290,000.00	\$231,045.00	\$364,512.00	\$310,032.00	\$281,067.70	\$310,439.16	\$45,264.00
Term 2 – FY 26-27	\$335,969.00	\$290,000.00	\$239,106.00	\$364,512.00	\$310,032.00	\$289,499.73	\$315,095.75	\$45,264.00
Term 3 – FY 27-28	\$346,079.00	\$290,000.00	\$239,106.00	\$364,512.00	\$325,536.00	\$298,184.72	\$324,548.62	\$45,264.00
<b>Section #2 Bid</b>								
Term 1 – FY 25-26	\$17,591.00	\$63,000.00	\$46,821.00	\$65,232.00	\$69,372.00	\$78,365.69	\$77,586.58	\$215,820.00
Term 2 – FY 26-27	\$18,118.00	\$63,000.00	\$48,303.00	\$65,232.00	\$69,372.00	\$80,716.67	\$78,750.38	\$215,820.00
Term 3 – FY 27-28	\$18,662.00	\$63,000.00	\$48,303.00	\$65,232.00	\$72,840.00	\$83,138.17	\$81,112.90	\$215,820.00
<b>Combined Bid</b>								
Term 1 – FY 25-26	\$343,800.00	\$353,000.00	\$277,866.00	\$429,744.00	\$379,404.00	\$359,433.39	\$388,025.74	\$261,084.00
Term 2 – FY 26-27	\$354,087.00	\$353,000.00	\$287,409.00	\$429,744.00	\$379,404.00	\$370,216.39	\$393,846.12	\$261,084.00
Term 3 – FY 27-28	\$364,741.00	\$353,000.00	\$287,409.00	\$429,744.00	\$398,376.00	\$381,322.88	\$405,661.51	\$261,084.00
<i>Name of Proposer</i>	<b>Juniper</b>	<b>Helping Hand</b>	<b>Cepra Landscape</b>	<b>Yellowstone</b>	<b>Landscape Workshop</b>	<b>United Land Services</b>	<b>Duval Landscape</b>	<b>Prince and Sons</b>
<b>Boggy Creek ID</b>								
<b>Section #1 Bid</b>								
Term 1 – FY 25-26	\$325,508.00	\$238,000.00	\$220,567.00	\$367,992.00	\$317,928.00	\$365,411.76	\$249,913.02	\$295,584.00
Term 2 – FY 26-27	\$335,272.00	\$238,000.00	\$225,478.00	\$367,992.00	\$317,928.00	\$376,374.00	\$253,661.71	\$295,584.00
Term 3 – FY 27-28	\$345,330.00	\$238,000.00	\$225,478.00	\$367,992.00	\$333,792.00	\$387,665.33	\$261,271.56	\$295,584.00
<b>Section #2 Bid</b>								
Term 1 – FY 25-26	\$166,141.00	\$198,800.00	\$110,699.00	\$169,416.00	\$218,580.00	\$127,698.62	\$222,306.24	\$60,624.00
Term 2 – FY 26-27	\$171,126.00	\$198,800.00	\$114,210.00	\$169,416.00	\$218,580.00	\$131,529.58	\$225,640.83	\$60,624.00
Term 3 – FY 27-28	\$176,260.00	\$198,800.00	\$114,210.00	\$169,416.00	\$229,536.00	\$135,475.47	\$232,410.05	\$60,624.00
<b>Combined Bid</b>								
Term 1 – FY 25-26	\$491,649.00	\$436,800.00	\$331,266.00	\$537,408.00	\$536,508.00	\$493,110.38	\$472,219.26	\$356,208.00
Term 2 – FY 26-27	\$506,398.00	\$436,800.00	\$339,688.00	\$537,408.00	\$536,508.00	\$507,903.69	\$479,302.54	\$356,208.00
Term 3 – FY 27-28	\$521,590.00	\$436,800.00	\$339,688.00	\$537,408.00	\$563,328.00	\$523,140.80	\$493,681.61	\$356,208.00
<i>Name of Proposer</i>	<b>Juniper</b>	<b>Helping Hand</b>	<b>Cepra Landscape</b>	<b>Yellowstone</b>	<b>Landscape Workshop</b>	<b>United Land Services</b>	<b>Duval Landscape</b>	<b>Prince and Sons</b>
<b>Midtown ID</b>								
<b>Section #1 Bid</b>								
Term 1 – FY 25-26	\$44,945.00	\$42,447.00	\$23,394.00	\$28,116.00	\$48,516.00	\$63,233.43		\$45,264.00
Term 2 – FY 26-27	\$46,293.00	\$42,447.00	\$24,048.00	\$28,116.00	\$48,516.00	\$65,130.43		\$45,264.00
Term 3 – FY 27-28	\$47,682.00	\$42,447.00	\$24,048.00	\$28,116.00	\$50,976.00	\$67,084.35		\$45,264.00
<b>Section #2 Bid</b>								
Term 1 – FY 25-26	\$91,891.00	\$106,830.00	\$90,858.00	\$110,460.00	\$119,472.00	\$89,228.24		\$46,860.00

Term 2 – FY 26-27	\$94,648.00	\$106,830.00	\$93,804.00	\$110,460.00	\$119,472.00	\$91,905.05	\$46,860.00
Term 3 – FY 27-28	\$97,488.00	\$106,830.00	\$93,804.00	\$110,460.00	\$125,448.00	\$94,662.24	\$46,860.00
<b>Section #3 Bid</b>							
Term 1 – FY 25-26	\$46,945.00	\$50,649.00	\$22,209.00	\$44,760.00	\$69,132.00	\$54,266.48	\$46,860.00
Term 2 – FY 26-27	\$48,804.00	\$50,649.00	\$22,734.00	\$44,760.00	\$69,132.00	\$55,894.47	\$46,860.00
Term 3 – FY 27-28	\$49,804.00	\$50,649.00	\$22,734.00	\$44,760.00	\$72,576.00	\$57,571.31	\$46,860.00
<b>Combined Bid</b>							
Term 1 – FY 25-26	\$183,781.00	\$199,926.00	\$136,461.00	\$183,336.00	\$237,120.00	\$206,622.99	\$138,192.00
Term 2 – FY 26-27	\$189,294.00	\$199,926.00	\$140,586.00	\$183,336.00	\$237,120.00	\$212,821.68	\$138,192.00
Term 3 – FY 27-28	\$194,974.00	\$199,926.00	\$140,586.00	\$183,336.00	\$249,000.00	\$219,206.33	\$138,192.00

### THIRD ORDER OF BUSINESS

### Adjournment

With no other business to discuss, the Bid Opening Meeting was adjourned.

  
Secretary/Assistant Secretary

  
Chairperson/Vice-Chairperson