

**FAMILY OF LAKE NONA IMPROVEMENT DISTRICTS -
GREENEWAY IMPROVEMENT DISTRICT, BOGGY CREEK IMPROVEMENT DISTRICT & MYRTLE CREEK
IMPROVEMENT DISTRICT**

MEETING MINUTES

PUBLIC MEETING TO OPEN RFP RESPONSES FOR LANDSCAPING AND IRRIGATION MAINTENANCE SERVICES

FIRST ORDER OF BUSINESS

The Landscaping and Irrigation Maintenance Services Bid Opening meeting for the Family of Lake Nona Improvement Districts – Greenway ID, Boggy Creek ID and Myrtle Creek ID was called to order on Monday, May 6, 2019 at 10:00 a.m. at the offices of PFM Group Consulting, LLC, located at 12051 Corporate Blvd., Orlando, FL 32817. Those in attendance are outlined below:

Jennifer Walden	PFM
Lynne Mullins	PFM
Jason Smith	Down to Earth
Chris Denmison	Cepra Landscape
Derek Ryan	OmegaScapes
JC Guillen	BrightView Landscape

SECOND ORDER OF BUSINESS

Bid Opening

Ms. Walden stated that six sealed bids had been received in response to the published request for proposals. Ms. Walden then opened each of the sealed bids and read the proposer’s name, date bid was received and the bid amounts for each section onto the record. Ms. Walden read the following:

<i>Name of Proposer</i>	Helping Hand Lawn Care	Carol King Lanscape Maintenance Inc.	Down to Earth Landscape & Irrigation	OmegaScapes	Cepra Landscape	BrightView Landscape Services
Date of Submission	May 6, 2019 at 8:33 am	May 6, 2019 at 8:33 am	May 6, 2019 at 9:15 am	May 6, 2019 at 8:30 am	May 6, 2019 at 9:30 am	May 3, 2019 at 3:35 pm
<i>Name of Proposer</i>	Helping Hand Lawn Care	Carol King Lanscape Maintenance Inc.	Down to Earth Landscape & Irrigation	OmegaScapes	Cepra Landscape	BrightView Landscape Services
Greenway ID Section #1 Bid Term 1 - FY 19-20	\$20,988.00	\$50,400.00	\$52,020.00	\$83,880.00	\$48,129.00	\$62,040.00

Term 2 - FY 20-21	\$20,988.00	\$50,400.00	\$52,020.00	\$86,400.00	\$48,129.00	\$62,040.00
Term 3 - FY 21-22	\$20,988.00	\$51,924.00	\$52,020.00	\$88,992.00	\$49,551.00	\$63,901.00
Section #2 Bid						
Term 1 - FY 19-20	\$112,965.00	\$180,144.00	\$145,950.00	\$201,396.00	\$125,232.00	\$189,181.00
Term 2 - FY 20-21	\$112,965.00	\$180,144.00	\$145,950.00	\$207,432.00	\$125,232.00	\$189,181.00
Term 3 - FY 21-22	\$112,965.00	\$185,556.00	\$145,950.00	\$213,660.00	\$129,117.00	\$194,855.00
Section #3 Bid						
Term 1 - FY 19-20	\$93,996.00	\$96,780.00	\$47,684.00	\$97,224.00	\$81,768.00	\$76,992.00
Term 2 - FY 20-21	\$93,996.00	\$96,780.00	\$47,684.00	\$100,140.00	\$81,768.00	\$76,992.00
Term 3 - FY 21-22	\$93,996.00	\$99,684.00	\$47,684.00	\$103,140.00	\$84,480.00	\$79,302.00
Combined Bid						
Term 1 - FY 19-20	\$227,949.00	\$327,324.00	\$245,654.00	\$382,500.00	\$255,129.00	\$328,213.00
Term 2 - FY 20-21	\$227,949.00	\$327,324.00	\$245,654.00	\$393,975.00	\$255,129.00	\$328,213.00
Term 3 - FY 21-22	\$227,949.00	\$337,164.00	\$245,654.00	\$405,792.00	\$263,148.00	\$338,059.00

Name of Proposer

Helping Hand Lawn Care

Carol King Lanscape Maintenance Inc.

Down to Earth Landscape & Irrigation

OmegaScapes

Cepra Landscape

BrightView Landscape Services

Myrtle Creek Section #1 Bid

Term 1 - FY 19-20	\$150,348.00	\$217,380.00	\$220,285.00	\$288,708.00	\$205,650.00	\$243,372.00
Term 2 - FY 20-21	\$150,348.00	\$217,380.00	\$220,285.00	\$297,372.00	\$205,650.00	\$243,372.00
Term 3 - FY 21-22	\$150,348.00	\$223,896.00	\$220,285.00	\$306,288.00	\$214,077.00	\$250,673.00
Section #2 Bid						
Term 1 - FY 19-20	\$35,184.00	\$37,020.00	\$42,210.00	\$56,292.00	\$32,496.00	\$45,861.00
Term 2 - FY 20-21	\$35,184.00	\$37,020.00	\$42,210.00	\$57,984.00	\$32,496.00	\$45,861.00
Term 3 - FY 21-22	\$35,184.00	\$38,136.00	\$42,210.00	\$59,724.00	\$33,768.00	\$47,237.00
Combined Bid						
Term 1 - FY 19-20	\$185,532.00	\$254,400.00	\$262,495.00	\$345,000.00	\$238,146.00	\$289,233.00
Term 2 - FY 20-21	\$185,532.00	\$254,400.00	\$262,495.00	\$355,320.00	\$238,146.00	\$289,233.00
Term 3 - FY 21-22	\$185,532.00	\$262,032.00	\$262,495.00	\$365,976.00	\$247,845.00	\$297,900.00

Name of Proposer

Helping Hand Lawn Care

Carol King Lanscape Maintenance Inc.

Down to Earth Landscape & Irrigation

OmegaScapes

Cepra Landscape

BrightView Landscape Services

Boggy Creek ID - Interchange

Term 1 - FY 19-20	\$176,304.00	\$209,496.00	\$242,408.00	\$237,000.00	0.00	\$292,092.00
Term 2 - FY 20-21	\$176,304.00	\$209,496.00	\$242,408.00	\$244,342.00	\$0.00	\$292,092.00
Term 3 - FY 21-22	\$176,304.00	\$215,784.00	\$242,408.00	\$251,424.00	\$0.00	\$300,855.00

<i>Name of Proposer</i>	Helping Hand Lawn Care	Carol King Lanscape Maintenance Inc.	Down to Earth Landscape & Irrigation	OmegaScapes	Cepra Landscape	BrightView Landscape Services
Boggy Creek ID - Internal Roadway Section #1 Bid						
Term 1 - FY 19-20	\$148,320.00	\$199,800.00	\$220,950.00	\$286,716.00	\$171,123.00	\$278,639.00
Term 2 - FY 20-21	\$148,320.00	\$199,800.00	\$220,950.00	\$295,308.00	\$171,123.00	\$278,639.00
Term 3 - FY 21-22	\$148,320.00	\$205,800.00	\$220,950.00	\$304,164.00	\$175,848.00	\$286,999.00
Section #2 Bid						
Term 1 - FY 19-20	\$65,520.00	\$116,040.00	\$75,230.00	\$113,280.00	\$57,453.00	\$93,350.00
Term 2 - FY 20-21	\$65,520.00	\$116,040.00	\$75,230.00	\$116,676.00	\$57,453.00	\$93,350.00
Term 3 - FY 21-22	\$65,520.00	\$119,520.00	\$75,230.00	\$120,180.00	\$59,571.00	\$96,150.00
Combined Bid						
Term 1 - FY 19-20	\$213,840.00	\$315,840.00	\$296,180.00	\$399,996.00	\$228,576.00	\$371,989.00
Term 2 - FY 20-21	\$213,840.00	\$315,840.00	\$296,180.00	\$411,996.00	\$228,576.00	\$371,989.00
Term 3 - FY 21-22	\$213,840.00	\$325,320.00	\$296,180.00	\$423,996.00	\$234,717.00	\$383,149.00

THIRD ORDER OF BUSINESS

Adjournment

With no other business to be discussed, the Bid Opening meeting was adjourned.


 Secretary/Assistant Secretary


 Chairperson/Vice-Chairperson